KENDALL COUNTY
ECONOMIC DEVELOPMENT COMMITTEE

AGENDA

September 26, 2014
8:30 AM

County Board Room (Rooms 209 & 210)
111 West Fox Street
Yorkville, IL 60560

1. Call to Order
2. Roll Call
3. Approval of Agenda
4. Approval of August 22, 2014 Meeting Minutes
5. New Business
   ➢ Revolving Fund Financial Assistance Marketing
   ➢ Recommend Approval of a Resolution in Opposition to the Continuation of
     the State Income Tax Increase
6. Old Business
   ➢ Growing Our Regional Economy Update
   ➢ Revolving Fund Financial Assistance Loans Updates
7. Other Business
8. Chairman’s Report
9. Public Comment
10. Executive Session
11. Adjournment
Kendall County
Economic Development Committee

Meeting Minutes
Friday, August 22, 2014
Kendall County Board Room

Call to Order
The Economic Development Committee met at 8:30 a.m. and was called to order by Dan Koukol, Chairman of the Kendall County Economic Development Committee.

Roll Call
Committee Members Present: Dan Koukol, Judy Gilmour, Lynn Cullick, Amy Cesich, and Matt Prochaska
Committee Members Absent: None
Other Board Members Present: County Board Chairman John Shaw
Staff Present: Jeff Wilkins, County Administrator; John Sterrett, Economic Development Coordinator
Others Present: None

Approval of Agenda
Mr. Prochaska made a motion, seconded by Ms. Gilmour, to approve the August 22, 2014 agenda. With a voice vote of all ayes the motion carried.

Approval of Minutes
Mr. Prochaska made a motion, seconded by Ms. Cullick, to approve the July 25, 2014 meeting minutes. With a voice vote of all ayes the motion carried.

New Business
None

Old Business
Growing Our Regional Economy Update
Mr. Sterrett gave the Committee an update on the progress of the Growing Our Regional Economy initiative. The working group for this initiative continues to plan on an export initiative to help businesses in the region have easier access to export resources.

Chicago Metro Metals Consortium
Mr. Sterrett updated the Committee on the Chicago Metro Metals Consortium, which was set up as a result of the Investing in Manufacturing Communities Partnership that was awarded to the Chicagoland region in June. There are six pillars of the Consortium consisting of workforce development, exporting, access to capital, research and innovation, infrastructure and site development, and supplier network. Each pillar is co-chaired by one member of each of the seven counties. Mr. Sterrett stated he is co-chairing the supplier network pillar. Each pillar is also co-chaired by a member who is an expert in the subject matter. Dave Boulay is co-chairing the supplier network pillar. Mr. Sterrett reviewed the IMCP federally aligned programs that have grant monies available to IMCP communities.

Revolving Fund Financial Assistance Program
Mr. Sterrett updated the Committee on the status of the existing loans through the County’s Revolving Fund Financial Assistance Program. All existing loans have paid for the month. Mr. Sterrett informed the committee that there was interest in the loan from a startup company but more information has been requested.

Other Business
AIRE Tradeshow
Mr. Sterrett informed the committee that the annual AIRE Tradeshow will not be taking place this year.
Chairman’s Report — Mr. Koukol went over the KEDA meeting that took place the previous day in Plano. Mr. Koukol commented on some of the projects that are taking place in the various communities. The Committee discussed the property tax abatement and any new guidelines. There must be an expansion component to a property tax abatement application.

Public Comment — None

Executive Committee - None

Adjournment
With no further business to discuss, Mr. Prochaska moved to adjourn. The motion was seconded by Ms. Cullick. There being no objection, the Economic Development Committee, at 9:09 a.m., adjourned.

Respectfully Submitted,
John H. Sterrett,
Recording Secretary
Content Expertise that Works for You

Weaubonsee offers a wide variety of practical, value-added business solutions drawn from the best that our content experts deliver. Shown below is a sample of the major topics in which we offer training solutions.

**Business and Management**
- Contemporary Workplace Issues
- Supervisory & Leadership Skills
- Management Effectiveness
- Customer Satisfaction
- Employability Skills
- Time Management
- Product Management
- Distribution & Warehousing
- Sustainability
- Small Business Development Skills
- Emergency Management

**Communication Skills**
- Verbal & Written Effectiveness
- Briefings & Presentations
- Feedback & Influencing
- Negotiation Skills
- English as a Second Language

**Manufacturing and Industrial Skills**
- Blueprint Reading
- Shop Math
- CAD/CAM & MasterCAM
- G Code
- Geometric Dimensioning & Tolerancing
- EPROM Programming
- CNC Operator
- Certified Production and Inventory Management (CPIIM)
- Certified Supply Chain Professional (CSCP)
- American Production and Inventory Control Society (APICS) Courses

**Quality Process Improvement**
- Lean Enterprise
- ASC, ISO & QS9000 Standards
- Quality Auditing
- Statistical Process Control (SPC)
- Certified Quality Technician (CQT)
- Six Sigma Blackbelt
- Certified Quality Engineer (CQE)

**Safety Training**
- OSHA, DOT, EPA & NFPA Safety Seminars
- OSHA Confined Space Standard
- OSHA Electrical Safety
- OSHA Record Keeping
- OSHA Emergency Action & Fire Prevention Planning
- Back Safety
- Cardiopulmonary Resuscitation (CPR)
- Automated External Defibrillator (AED)
- Heartsaver First Aid
- Industrial Ergonomics
- Arc Flash & NFPA 70E
- Accident Investigation
- Lockout/Tagout Control
- Machine Guarding
- Combustible Dust

**Information & Technology**
- Computer Basics
- Business Software Applications including the MS Office Suite (Word, Excel, PowerPoint)
- Spreadsheet and Bookkeeping Software (QuickBooks)
- Database Management (Access)
- Desktop Publishing including Adobe Acrobat, Illustrator, InDesign & Photoshop Suites
- Multi-Media Production
- Website Development & Design
- Forensic Computer Examination
- Computer Networking including Cisco CCNA, Training and CompTIA A+ Certification
- Building Information Modeling (BIM)

**Health Training**
- Food Service & Sanitation
- Phlebotomy
- EKG Technician
- Pharmacy Technician
- Physical Therapy
- Medical Coding & Billing
- Optician Certification
- Therapeutic Massage
- Nutrition of Optimal Health, Wellness & Sports

Don’t see your need listed here? We can address many other topics — just contact us!

Check us out online at www.waubonsee.edu/workforcedev or call (630) 906-4152 to speak to a Waubonsee Account Representative.

Waubonsee Community College
Workforce Development

WCC does not discriminate based on any characteristic protected by law in its programs and activities.
COUNTY OF KENDALL
RESOLUTION 2014-________

RESOLUTION IN OPPOSITION TO THE CONTINUATION OF
THE STATE INCOME TAX INCREASE

WHEREAS, in January of 2011, the State of Illinois passed a personal income tax increase from 3% to 5% (a 66% increase) and a corporate income tax increase from 4.8% to 7%; and

WHEREAS, revenue projections would put increasing total state revenue at $7 billion per year projecting total revenue at $25 billion at the end of this past fiscal year (July 1, 2014); and

WHEREAS, Kendall County’s median household income is $83,835, according to the U.S. Census Bureau, and the tax increase cost the average Kendall County household $1,676.70 per year or $5,030.10 since the inception of the income tax increase; and

WHEREAS, written into the tax increase bill was a sunset on January 1, 2015; and

WHEREAS, it is the opinion of the Kendall County Board that the legislative intent of this tax increase was to be temporary to deal with the financial crisis of 2008; and

WHEREAS, since the tax increase, Illinois has lagged behind the nation’s recovery from economic recession. Illinois’ current unemployment rate is at 6.8% and an underemployment rate of 14.8%, while the national average is at 6.1% and 12.9% respectively.

NOW, THEREFORE BE IT RESOLVED BY THE COUNTY BOARD OF KENDALL COUNTY, AS FOLLOW:

1) It is the opinion of the Kendall County Board that the tax increase has hindered the economic recovery of Illinois and Kendall County; and

2) It is the opinion of the Kendall County Board that state legislators should adhere with the original intention of allowing the 2011 tax increase to expire in order to bring Illinois on track with the rest of the nation through economic recovery; and

3) The County Board directs the Office of Administrative Services to submit this resolution to the State Senators representing Kendall County, Senator Jim Oberweis, Senator Linda Holmes, Senator Jennifer Bertino-Tarrant, and Senator Sue Rezin, and the State Representatives of Kendall County, Representative John Anthony, Representative Kay Hatcher, Representative Tom Cross, and Representative Stephanie Kifowit, and the Speaker of the Illinois House, the Illinois House Republican Leader, the Illinois Senate President, the Illinois Senate Republican Leader, and the Governor of the State of Illinois.

Approved and adopted by the County Board of Kendall County, Illinois, this 7th day of October, 2014.

__________________________   ________________________
John A. Shaw, Chairman       Debbie Gillette, County Clerk
Kendall County Board
Metro Chicago Exports

Metro Chicago Exports (MCE) represents an unprecedented collaboration between the seven counties in Northeastern Illinois and the City of Chicago to increase exports from small and midsized enterprises (SMEs) and to support regional job growth.

Why exports?

As growth continues to accelerate outside the United States, it is clear that continued economic growth and vitality rest with exporting. Although the Chicago region is the nation's 4th largest exporter, at 65 billion in 2013, data from a forthcoming Brookings Metropolitan Policy Program report show it ranks only 28th in export intensity (exports as a share of GRP). With only 6% of regional SMEs exporting, there is a significant opportunity for the region to capitalize on the region's specialized, tradable goods and service industries. Firms that export effectively experience higher revenue growth and are more resilient to economic downturns. Additionally, exporting fosters innovative activity that enhances the global competitiveness of the region.

Pilot Program

Metro Chicago Exports will assist manufacturers and business service companies to reach new international markets. The pilot program will focus on three initial strategies:

*Build the pipeline of export ready firms.* Use a data-driven approach to proactively target firms in high demand industries with specific opportunities in international markets. Create clear export roadmaps for groups of firms and scale the reach of existing services.

*Strengthen the export ecosystem.* Serve as a concierge to firms and assist navigation through the network of regional services. Develop opportunities for peer learning and mentorship to leverage the expertise of current exporters.

*Reduce the initial business costs to reach new markets.* Expand resources for firms to become market ready and reduce the barriers to information faced by small firms.

Direct benefits to firms:

- SMEs will obtain guidance to public services specifically tailored to their export opportunities and needs;
- SMEs will be connected to private sector partners based on industry and market opportunities needs, reducing the informational barriers to exporting that SMEs face;
- SMEs will have access to individualized market analyses, assistance with business plan development, and referrals to help realize export opportunities;
- SMEs will be connected to export mentors to facilitate best practice exchange; and
- SMEs will be eligible for micro-grants to be used to lessen the burden of starting the exporting process.
Private Sector Engagement and Leadership

Cook County Board President Toni Preckwinkle convened the leadership from Cook, DuPage, Kane, Kendall, Lake, McHenry and Will Counties, and the City of Chicago in December 2013. The group agreed to pursue outcome-based initiatives and build trust between regional partners while targeting specific opportunities. A working group consisting of the lead economic development representatives from the seven counties and City conducted a preliminary market assessment, including engagement of SME’s the have previously exported or expressed interest in exporting. The group consistently heard from companies:

- SMEs hesitate to expand their business globally. Firms are fearful toward international markets and struggle to rationalize the risks and costs of exporting.
- Good resources exist to help exporters, but many companies are overwhelmed, confused, or unaware of the services available.
- Both new to export firms and experienced exporters want to share best practices and help their peers.

Metro Chicago Exports is forming an advisory group that will continue to provide strategic direction to the program and thought leadership on issues related to exports.

Implementation

JPMorgan Chase & Co. is providing the lead support to launch the program. MCE will be implemented by a Managing Director charged with tailoring the pilot strategies and supporting the regional collaboration. The working group has engaged other regional partners interested in funding the program, and the Managing Director, once hired, will lead the development of a full export promotion plan, looking toward opportunities to scale and sustain regional services. Offices will be located in the City of Chicago and DuPage County. The regional working group will continue to provide oversight during the pilot phase as opportunities to strengthen collaboration on economic development issues in the region deepen.

For more information on Metro Chicago Exports, visit metrochicagoexports.com

Chicago Region 2013

Real Exports (BN) | Export Share of GDP (PCT)
---|---
64.8 | 11.8%

Exports Drive Growth in the Region

Source: Brookings Institution 2013
Additional data from Information Technology Policy Program report.
<table>
<thead>
<tr>
<th>Account Name</th>
<th>Note Date</th>
<th>Principal</th>
<th>Monthly Payment</th>
<th>Interest</th>
<th>Total Overall Paid For Principal</th>
<th>Loan Balance Last Payment</th>
<th>Interest on Bank Accounts</th>
<th>Bank Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Surplus - EDC OCB #815-535</td>
<td>7/1/2011</td>
<td>20,000.00</td>
<td>358.49</td>
<td>12,385.72</td>
<td>1,298.53</td>
<td>7,614.28</td>
<td>0.00</td>
<td>13,680.00</td>
</tr>
<tr>
<td>CAN-MAN AFB# 114412</td>
<td>5/17/2006</td>
<td>95,000.00</td>
<td>1,066.66</td>
<td>63,265.48</td>
<td>34,701.95</td>
<td>32,334.48</td>
<td>1,710.55</td>
<td>57,717.97</td>
</tr>
<tr>
<td>the Custard Cup</td>
<td>5/17/2010</td>
<td>1,066.66</td>
<td>599.94</td>
<td>36,000.48</td>
<td>39,948.74</td>
<td>414,746.14</td>
<td>1,583,842.83</td>
<td>AVAILABLE TO LOAN</td>
</tr>
</tbody>
</table>

Total Assets: $2,023,791.58
BANK BALANCE PLUS LOAN BALANCE

Column E: $1,583,842.83
Tap 10: $1,583,842.83
Gr. Admin.: 0