KENDALL COUNTY
ECONOMIC DEVELOPMENT COMMITTEE

AGENDA

August 23, 2013
8:30 AM

County Board Room (Rooms 209 & 210)
111 West Fox Street
Yorkville, IL 60560

1. Call to Order
2. Roll Call
3. Approval of Agenda
4. Approval of July 26, 2013 Meeting Minutes
5. New Business
   ➢ November Roundtable
6. Old Business
   ➢ 2013 Association of Industrial Realtors Tradeshow (AIRE)
   ➢ 2014 Kendall Economic Forecast Breakfast
   ➢ Metropolitan Economic Growth Alliance Update
   ➢ Revolving Fund Financial Assistance Loans
7. Other Business
8. Chairman’s Report
9. Public Comment
10. Executive Session
11. Adjournment
Kendall County
Economic Development Committee

Meeting Minutes
Friday, July 26, 2013
Kendall County Board Room

Call to Order
The Economic Development Committee met at 8:35 a.m. and was called to order by Dan Koukol, Chairman of the Kendall County Economic Development Committee.

Roll Call
Members Present: Dan Koukol, Judy Gilmour, Lynn Cullick, Amy Cesich, and Matt Prochaska (arrived at 9:20 a.m. from the Housing Authority meeting)
Members Absent: None
Other Board Members Present: None
Staff Present: Jeff Wilkins, County Administrator, and John Sterrett, Economic Development Coordinator

Approval of Agenda
Ms. Cullick made a motion, seconded by Ms. Cesich, to approve the agenda. With a voice vote of all ayes, the motion carried.

Approval of Minutes
Ms. Cesich made a motion, seconded by Ms. Gilmour, to approve the May 24, 2013 meeting minutes. With a voice vote of all ayes, the motion carried.

Ms. Gilmour made a motion, seconded by Ms. Cullick, to approve the June 7, 2013 special meeting minutes. With a voice vote of all ayes, the motion carried.

New Business
Kendall County Job and Resource Fair Recap
Mr. Koukol summarized the 2013 Kendall County Job and Resource Fair stating that the event was an overall success. The number of job seekers was similar to that of last year’s event and totaled about 200. There was an increase in the number of employers at the event. Mr. Sterrett highlighted some of the discussion that took place at the debrief meeting with Waubonsee Community College on the Job Fair. A suggestion by the organizers of the event at the debrief meeting was to possibly eliminate the educational seminars because the low turnout for these seminars. The Committee felt that these seminars are still important and should be kept. The schedule of the seminars, however, should be reviewed so the seminars accommodate the job seekers better. The committee suggested having seminars and resume building workshops prior to the event. The Committee stressed the importance of a good quality resume and knowing how to stand out to employers at the event. Depending on what type of job someone is seeking, an individual’s background could have an impact on if they are able to obtain that job or not. Following up with job seekers to find out if they received a job from the event would be beneficial to know how many people were successful.

Resolution Recognizing Waubonsee Community College for Their Commitment To The Kendall County Job and Resource Fair
Mr. Koukol stressed the importance of Waubonsee Community College in putting together the Job and Resource Fair. As a way to express this, a resolution was put together to recognize Waubonsee Community College for their commitment to the Kendall County Job and Resource Fair. Ms. Cesich made a motion, seconded by Ms. Cullick, to forward the resolution onto the County Board for action on August 6, 2013.

2013 Association of Industrial Realtors Tradeshow (AIRE)
Mr. Koukol gave a background on the Association of Industrial Realtors (AIRE) Tradeshow and explained that the County has participated in it the last two years. It is a great opportunity to meet with
developers in the Chicago Region and provide them with information on Kendall County. The County
secures a booth at the event and the local Economic Development Corporation directors purchase a ticket
for themselves to attend. The tradeshow will take place on Tuesday, September 10th at a location TBD.

2014 Kendall Economic Forecast Breakfast
Mr. Koukol discussed the 2014 Economic Forecast breakfast. A breakfast will be held on Tuesday,
February 4, 2014 at Whitetail Ridge Golf Course to discuss the economic forecast and trends of the
region. The guest speaker will be Rick Mattoon, Senior Economist with the Federal Reserve Bank of
Chicago. This event is being put on by the Kendall Economic Development Alliance which consists of
the local EDCs of Yorkville, Montgomery, Plano, Sandwich and the Economic Development Department
of Oswego. Mr. Sterrett will continue to work on organizing the event and will provide updates. Mr.
Wilkins stated that questions can be submitted prior to the event to give to Mr. Mattoon to address at the
event.

FY2014 Economic Development Budget
Mr. Koukol went over the draft budget for Economic Development. The budget is similar to last year’s
budget and includes two new line items to cover the Economic Forecast Breakfast. The budget will be
presented before the Budget and Finance Committee. The Committee did not want the budget to be
stripped too much because they felt it is important to have funding for resources for businesses, especially
existing ones in the community. A possible way to offer support is by highlighting an existing business on
the County’s Economic Development web page each month. A business roundtable in the Fall that
focuses on marketing for small businesses is another possible technique to help out small local businesses
have the opportunity to learn about internet marketing, advertising, website design, etc. This will be
discussed further.

FY2014 Revolving Loan Fund Budget
Mr. Sterrett went over the budget for the Revolving Loan Fund. This budget includes the current existing
loans with the County. Mr. Wilkins explained that $250,000 will be appropriated for any possible loans in
fiscal year 2014. Mr. Wilkins also explained some of the other financial options for businesses are
including private activity bonds. All existing loans have made monthly payments last month.

Business Retention & Expansion Program
Mr. Sterrett stated that Business Retention & Expansion visits continue to go well and businesses are
finding the value in the community resource information that is given to them. The Revolving Loan Fund
is one of the key highlights of the resources that are available for businesses. Mr. Wilkins commented that
there is activity picking up in municipalities with prospective businesses.

Other Business - None

Chairman’s Report - None

Public Comment - None

Executive Committee - None

Adjournment
With no further business to discuss, Mr. Prochaska moved to adjourn. The motion was seconded by Ms.
Cullick. There being no objection, the Economic Development Committee, at 9:35 a.m., adjourned.

Respectfully Submitted,
John H. Sterrett,
Recording Secretary
<table>
<thead>
<tr>
<th>Account Name</th>
<th>Note Date</th>
<th>Principal Payment</th>
<th>Interest</th>
<th>Total Overall Payment</th>
<th>Loan Balance Last Payment</th>
<th>Interest Bank Accounts</th>
<th>Bank Balance</th>
<th>Comment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Surplus - EDC</td>
<td>7/1/2011</td>
<td>20,000.00</td>
<td>2.40%</td>
<td>8,020.86</td>
<td>980.14</td>
<td>410,092.36</td>
<td>1,863,001.66</td>
<td></td>
</tr>
<tr>
<td>DCB #815-535</td>
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<td></td>
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<td></td>
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</tr>
<tr>
<td>CAN-MAN AFB# 114412</td>
<td>5/17/2008</td>
<td>65,000.00</td>
<td>6.25%</td>
<td>39,002.45</td>
<td>43,037.73</td>
<td>55,997.55</td>
<td>1,781.09</td>
<td>63,621.93</td>
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<tr>
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<td></td>
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<td></td>
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<tr>
<td>YNB 405-562 CLOSED</td>
<td>5/17/2016</td>
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<tr>
<td>FNY 6501-520</td>
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<tr>
<td>the Custard Cup</td>
<td></td>
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<td></td>
<td></td>
<td>AVAILABLE TO LOAN</td>
</tr>
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<td></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Assets</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>2,023,800.48</td>
<td></td>
</tr>
</tbody>
</table>

A-B=D
D+E=Total Assets

Column E

Total $1,955,823.59

Tap 10

Gr. Admin. 0
## Kendall County – September 2013
Economic Indicator Dashboard

### Population

<table>
<thead>
<tr>
<th></th>
<th>Current</th>
<th>2012</th>
<th>2010 Census</th>
<th>2000 Census</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Population</td>
<td>118,105</td>
<td>116,631</td>
<td>114,736</td>
<td>54,544</td>
</tr>
<tr>
<td>Population 16 years and over</td>
<td>84,203</td>
<td>82,642</td>
<td>82,097</td>
<td>40,187</td>
</tr>
<tr>
<td>Labor Force Population</td>
<td>69,106</td>
<td>65,541</td>
<td>65,984</td>
<td>29,697</td>
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</tbody>
</table>


### Business Outlook

<table>
<thead>
<tr>
<th></th>
<th>Current Month</th>
<th>Previous Month</th>
<th>Increased/Decreased</th>
<th>2012</th>
<th>Increased/Decreased</th>
</tr>
</thead>
<tbody>
<tr>
<td>Midwest Manufacturing Index</td>
<td>96.0 (June)</td>
<td>95.6 (May)</td>
<td><strong>0.4%</strong></td>
<td>92.7 (June)</td>
<td><strong>3.6%</strong></td>
</tr>
<tr>
<td>Chicago Region Home Price Index</td>
<td>117.90 (May)</td>
<td>113.69 (April)</td>
<td><strong>3.7%</strong></td>
<td>108.62 (May)</td>
<td><strong>8.5%</strong></td>
</tr>
<tr>
<td>Chicago Business Barometer (Seasonally Adjusted)</td>
<td>52.3 (July)</td>
<td>51.6 (June)</td>
<td><strong>1.3%</strong></td>
<td>53.7 (July)</td>
<td><strong>2.6%</strong></td>
</tr>
<tr>
<td>Chicago Business Activity Index</td>
<td>96.0 (June)</td>
<td>102.5 (May)</td>
<td><strong>6.3%</strong></td>
<td>94.5 (June)</td>
<td><strong>1.6%</strong></td>
</tr>
<tr>
<td>Consumer Price Index (Chicago-Gary-Kenos, IL-IN-WI MSA)</td>
<td>225.38 (July)</td>
<td>225.86 (June)</td>
<td><strong>0.2%</strong></td>
<td>221.55 (July)</td>
<td><strong>1.7%</strong></td>
</tr>
</tbody>
</table>

Chicago Business Activity Index – University of Illinois Regional Economics Application Laboratory - [http://www.real.illinois.edu/](http://www.real.illinois.edu/)
# Kendall County – September 2013
## Economic Indicator Dashboard

### Jobs Report

<table>
<thead>
<tr>
<th></th>
<th>June 2013</th>
<th>May 2013</th>
<th>Increased/Decreased</th>
<th>June 2012</th>
<th>Increased/Decreased</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Residents in Labor Force</td>
<td>69,106</td>
<td>67,850</td>
<td>↑1.8%</td>
<td>68,518</td>
<td>↑0.8%</td>
</tr>
<tr>
<td>Total Labor Force Employed</td>
<td>62,513</td>
<td>62,113</td>
<td>↑0.6%</td>
<td>62,558</td>
<td>↓0.07%</td>
</tr>
<tr>
<td>Total Labor Force Unemployed</td>
<td>6,593</td>
<td>5,737</td>
<td>↑15.0%</td>
<td>5,960</td>
<td>↑10.6%</td>
</tr>
<tr>
<td>Unemployment Rate</td>
<td>9.5</td>
<td>8.5</td>
<td>↑1.0%</td>
<td>8.3</td>
<td>↑1.2%</td>
</tr>
</tbody>
</table>


### Area Unemployment Rates

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Kendall</td>
<td>9.5</td>
<td>8.5</td>
<td>↑1.0%</td>
<td>8.3</td>
<td>↑1.2%</td>
</tr>
<tr>
<td>DeKalb</td>
<td>9.8</td>
<td>8.3</td>
<td>↑1.5%</td>
<td>9.3</td>
<td>↑0.5%</td>
</tr>
<tr>
<td>Kane</td>
<td>9.8</td>
<td>8.7</td>
<td>↑1.1%</td>
<td>9.3</td>
<td>↑0.5%</td>
</tr>
<tr>
<td>Will</td>
<td>10.6</td>
<td>9.3</td>
<td>↑1.3%</td>
<td>9.8</td>
<td>↑0.8%</td>
</tr>
<tr>
<td>Grundy</td>
<td>12.5</td>
<td>10.3</td>
<td>↑2.2%</td>
<td>11.0</td>
<td>↑1.5%</td>
</tr>
<tr>
<td>LaSalle</td>
<td>10.8</td>
<td>9.7</td>
<td>↑1.1%</td>
<td>11.2</td>
<td>↓0.4%</td>
</tr>
<tr>
<td>Illinois <em>(Seasonally Adjusted)</em></td>
<td>9.2 (July)</td>
<td>9.1 (June)</td>
<td>↑0.1%</td>
<td>9.0 (July)</td>
<td>↑0.2%</td>
</tr>
<tr>
<td>United States <em>(Seasonally Adjusted)</em></td>
<td>7.4 (July)</td>
<td>7.5 (June)</td>
<td>↓0.2%</td>
<td>8.2 (July)</td>
<td>↓0.8%</td>
</tr>
</tbody>
</table>

## Kendall County – September 2013
### Economic Indicator Dashboard

<table>
<thead>
<tr>
<th>Employment by Industry</th>
<th>2012 Qtr4</th>
<th>2011 Qtr4</th>
<th>Increased/ Decreased</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture, Forestry, Fishing &amp; Hunting</td>
<td>44</td>
<td>53</td>
<td>17.0%</td>
</tr>
<tr>
<td>Mining, Quarrying, &amp; Oil and Gas Extraction</td>
<td>14</td>
<td>16</td>
<td>12.5%</td>
</tr>
<tr>
<td>Construction</td>
<td>1,075</td>
<td>1,007</td>
<td>6.8%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>3,487</td>
<td>3,992</td>
<td>12.7%</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>906</td>
<td>889</td>
<td>2.0%</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>4,480</td>
<td>4,446</td>
<td>0.8%</td>
</tr>
<tr>
<td>Information</td>
<td>158</td>
<td>166</td>
<td>4.8%</td>
</tr>
<tr>
<td>Finance &amp; Insurance</td>
<td>524</td>
<td>549</td>
<td>4.5%</td>
</tr>
<tr>
<td>Real Estate &amp; Rental &amp; Leasing</td>
<td>103</td>
<td>121</td>
<td>14.8%</td>
</tr>
<tr>
<td>Professional, Scientific &amp; Technical Services</td>
<td>766</td>
<td>796</td>
<td>3.8%</td>
</tr>
<tr>
<td>Management of Companies &amp; Enterprises</td>
<td>20</td>
<td>23</td>
<td>13.0%</td>
</tr>
<tr>
<td>Administrative &amp; Support &amp; Waste Mgmt.</td>
<td>695</td>
<td>641</td>
<td>8.4%</td>
</tr>
<tr>
<td>Educational Services</td>
<td>204</td>
<td>166</td>
<td>22.8%</td>
</tr>
<tr>
<td>Health Care &amp; Social Assistance</td>
<td>1,667</td>
<td>1,633</td>
<td>2.1%</td>
</tr>
<tr>
<td>Arts, Entertainment &amp; Recreation</td>
<td>145</td>
<td>88</td>
<td>65.0%</td>
</tr>
<tr>
<td>Accommodation &amp; Food Services</td>
<td>2,434</td>
<td>2,166</td>
<td>12.4%</td>
</tr>
<tr>
<td>Other Services/Unclassified</td>
<td>1,020</td>
<td>1,036</td>
<td>1.5%</td>
</tr>
<tr>
<td><strong>Total Private Sector Employment</strong></td>
<td><strong>19,795</strong></td>
<td><strong>19,926</strong></td>
<td><strong>0.6%</strong></td>
</tr>
</tbody>
</table>

## Business Units by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>2012 Qtr4</th>
<th>2011 Qtr4</th>
<th>Increased/Decreased</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture, Forestry, Fishing &amp; Hunting</td>
<td>16</td>
<td>16</td>
<td>Unchanged</td>
</tr>
<tr>
<td>Mining, Quarrying, &amp; Oil and Gas Extraction</td>
<td>3</td>
<td>3</td>
<td>Unchanged</td>
</tr>
<tr>
<td>Construction</td>
<td>382</td>
<td>391</td>
<td>2.3%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>103</td>
<td>106</td>
<td>2.8%</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>104</td>
<td>107</td>
<td>2.8%</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>210</td>
<td>209</td>
<td>0.4%</td>
</tr>
<tr>
<td>Information</td>
<td>17</td>
<td>20</td>
<td>1.5%</td>
</tr>
<tr>
<td>Finance &amp; Insurance</td>
<td>89</td>
<td>93</td>
<td>4.3%</td>
</tr>
<tr>
<td>Real Estate &amp; Rental &amp; Leasing</td>
<td>71</td>
<td>70</td>
<td>2.7%</td>
</tr>
<tr>
<td>Professional, Scientific &amp; Technical Services</td>
<td>251</td>
<td>242</td>
<td>3.7%</td>
</tr>
<tr>
<td>Management of Companies &amp; Enterprises</td>
<td>5</td>
<td>5</td>
<td>Unchanged</td>
</tr>
<tr>
<td>Administrative &amp; Support &amp; Waste Mgmt.</td>
<td>163</td>
<td>150</td>
<td>8.7%</td>
</tr>
<tr>
<td>Educational Services</td>
<td>24</td>
<td>19</td>
<td>26.3%</td>
</tr>
<tr>
<td>Health Care &amp; Social Assistance</td>
<td>163</td>
<td>156</td>
<td>4.5%</td>
</tr>
<tr>
<td>Arts, Entertainment &amp; Recreation</td>
<td>35</td>
<td>29</td>
<td>20.6%</td>
</tr>
<tr>
<td>Accommodation &amp; Food Services</td>
<td>151</td>
<td>142</td>
<td>6.3%</td>
</tr>
<tr>
<td>Other Services/Unclassified</td>
<td>218</td>
<td>222</td>
<td>1.8%</td>
</tr>
<tr>
<td><strong>Total Private Sector Businesses</strong></td>
<td><strong>2,005</strong></td>
<td><strong>1,980</strong></td>
<td><strong>1.2</strong></td>
</tr>
</tbody>
</table>

## Average Annual Pay

<table>
<thead>
<tr>
<th>Industry</th>
<th>2012</th>
<th>2011</th>
<th>Increased/Decreased</th>
</tr>
</thead>
<tbody>
<tr>
<td>All Private Industries</td>
<td>$36,183</td>
<td>$37,080</td>
<td>2.4%</td>
</tr>
</tbody>
</table>
# Kendall County – September 2013
Economic Indicator Dashboard

## Wages by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>2012 Qtr4 ($1,000s)</th>
<th>2011 Qtr4 ($1,000s)</th>
<th>Increased/Decreased</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture, Forestry, Fishing &amp; Hunting</td>
<td>$371</td>
<td>$447</td>
<td>17.0%</td>
</tr>
<tr>
<td>Mining, Quarrying, &amp; Oil and Gas Extraction</td>
<td>$271</td>
<td>$349</td>
<td>22.3%</td>
</tr>
<tr>
<td>Construction</td>
<td>$15,158</td>
<td>$13,124</td>
<td>15.5%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>$52,074</td>
<td>$64,836</td>
<td>19.7%</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>$12,804</td>
<td>$13,646</td>
<td>6.8%</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>$23,856</td>
<td>$23,517</td>
<td>1.4%</td>
</tr>
<tr>
<td>Information</td>
<td>$1,131</td>
<td>$1,135</td>
<td>0.3%</td>
</tr>
<tr>
<td>Finance &amp; Insurance</td>
<td>$6,057</td>
<td>$6,050</td>
<td>0.1%</td>
</tr>
<tr>
<td>Real Estate &amp; Rental &amp; Leasing</td>
<td>$958</td>
<td>$933</td>
<td>2.7%</td>
</tr>
<tr>
<td>Professional, Scientific &amp; Technical Services</td>
<td>$12,168</td>
<td>$11,491</td>
<td>6.0%</td>
</tr>
<tr>
<td>Management of Companies &amp; Enterprises</td>
<td>$1,468</td>
<td>$995</td>
<td>48.0%</td>
</tr>
<tr>
<td>Administrative &amp; Support &amp; Waste Mgmt.</td>
<td>$6,432</td>
<td>$5,303</td>
<td>21.2%</td>
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<tr>
<td>Educational Services</td>
<td>$1,118</td>
<td>$727</td>
<td>53.8%</td>
</tr>
<tr>
<td>Health Care &amp; Social Assistance</td>
<td>$15,097</td>
<td>$15,704</td>
<td>3.9%</td>
</tr>
<tr>
<td>Arts, Entertainment &amp; Recreation</td>
<td>$711</td>
<td>$644</td>
<td>13.6%</td>
</tr>
<tr>
<td>Accommodation &amp; Food Services</td>
<td>$8,309</td>
<td>$7,312</td>
<td>10.4%</td>
</tr>
<tr>
<td>Other Services/Unclassified</td>
<td>$6,451</td>
<td>$6,492</td>
<td>0.6%</td>
</tr>
<tr>
<td><strong>Total Private Sector Wages</strong></td>
<td><strong>$183,985</strong></td>
<td><strong>$191,658</strong></td>
<td><strong>4.0%</strong></td>
</tr>
</tbody>
</table>

## Average Weekly Wage

<table>
<thead>
<tr>
<th>Industry</th>
<th>2012 Qtr4</th>
<th>2011 Qtr4</th>
<th>Increased/Decreased</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>All Private Industries</strong></td>
<td>$707</td>
<td>$738</td>
<td>4.2%</td>
</tr>
</tbody>
</table>