KENDALL COUNTY
ECONOMIC DEVELOPMENT COMMITTEE

AGENDA

October 24, 2014
8:30 AM

County Board Room (Rooms 209 & 210)
111 West Fox Street
Yorkville, IL 60560

1. Call to Order
2. Roll Call
3. Approval of Agenda
4. Approval of September 26, 2014 Meeting Minutes
5. New Business
   ➢ 2015 Economic Development Event
6. Old Business
   ➢ CMAP LTA Application
   ➢ Growing Our Regional Economy
   ➢ Chicago Metro Metal Consortium
   ➢ Revolving Fund Financial Assistance Loans
7. Other Business
8. Chairman’s Report
9. Public Comment
10. Executive Session
11. Adjournment
Kendall County
Economic Development Committee

Meeting Minutes
Friday, September 26, 2014
Kendall County Board Room

Call to Order
The Economic Development Committee met at 8:30 a.m. and was called to order by Dan Koukol, Chairman of the Kendall County Economic Development Committee.

Roll Call
Committee Members Present: Dan Koukol, Judy Gilmour, Lynn Cullick, Amy Cesich, and Matt Prochaska
Committee Members Absent: None
Other Board Members Present: County Board Chairman John Shaw
Staff Present: Jeff Wilkins, County Administrator; and John Sterrett, Economic Development Coordinator
Others Present: Rich Healy, Executive Director Plano EDC

Approval of Agenda
Member Cullick made a motion, seconded by Member Prochaska, to approve the September 26, 2014 agenda. With a voice vote of all ayes the motion carried.

Approval of Minutes
Member Prochaska made a motion, seconded by Member Cullick, to approve the August 22, 2014 meeting minutes. With a voice vote of all ayes the motion carried.

New Business
Revolving Fund Financial Assistance Marketing
Mr. Wilkins discussed potentially partnering with Waubonsee Community College’s Workforce Development to use the County’s RLF for businesses who use WCC’s Workforce Development to have their employees trained. Businesses interested in utilizing Waubonsee’s workforce training previously had access to ETIP grant monies, or Employer Training Investment Program, to finance 50% of a workforce program. ETIP monies have since been reduced for Community Colleges and as such businesses are required to pay the full cost of any workforce training without ETIP financing. With the County’s RLF, the County could loan 50% of the cost of the training to the business with the business covering the other 50%. Staff is working on determining the proper rate and terms for loans such as this and will continue to work with Waubonsee to develop this partnership. The Committee was interested in pursuing this initiative.

Recommend Approval of a Resolution in Opposition to the Continuation of the State Income Tax Increase
Member Prochaska gave the committee background on the state income tax increase from 2011 and reviewed existing pending legislation that would make the state income tax increase permanent. Member Prochaska read the resolution to oppose the continuation of the state income tax increase. The Committee reviewed potential impacts if the state income tax increase is continued.

Member Prochaska made a motion, seconded by Member Koukol, to recommend approval of a resolution in opposition to the continuation of the state income tax increase. With a voice vote of all ayes, the motion carried. The topic will be discussed at the October 7th County Board meeting.

Old Business
Growing Our Regional Economy Update
Mr. Sterrett informed the Committee that the launch of the Metro Chicago Exports program will take place on Monday, September 29th. The program will help assist small to midsize business have access to exporting.
Kendall County
Economic Development Committee

Revolving Fund Financial Assistance Program
Mr. Sterrett updated the Committee on the status of the existing loans through the County’s Revolving Fund Financial Assistance Program. All existing loans have paid for the month.

Other Business
Rich Healy, Executive Director of the Plano EDC was present to explain current projects taking place in Plano. There may be an interest in utilizing the County’s RLF for certain projects. Mr. Healy explained that Plano will be participating in the ICSC in Chicago in October.

Board Chairman John Shaw commented on a recent meeting with state officials on various road projects.

Chairman’s Report – Member Koukol gave an update to the Ridge Road project.

Public Comment –

Executive Committee - None

Adjournment
With no further business to discuss, Member Cullick moved to adjourn. The motion was seconded by Member Prochaska. There being no objection, the Economic Development Committee, at 9:27 a.m., adjourned.

Respectfully Submitted,
John H. Sterrett,
Recording Secretary
Chicago Metro Metal Consortium and IMEC announce Manufacturing Matchmaking events

*Industrial matching events will connect manufacturing suppliers and end users in the Chicago region*

For Immediate Release  
October 15, 2014

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The Chicago Metro Metal Consortium, organized by the Cook County Bureau of Economic Development in partnership with IMEC, announces a series of “Manufacturing Matchmaking” events in Cook, DuPage, Kane, Kendall, Lake, McHenry and Will Counties to increase sales opportunities for firms in primary metals, metal fabricating, metal working and machinery industries.

The series of matchmaking and networking events, to be held throughout northeastern Illinois, will represent “speed-dating” opportunities for suppliers and end users. Participating firms from across the region have a structured opportunity to network with potential customers and suppliers by sharing information, samples and more. The first event is scheduled for December 9th in Chicago.

“On behalf of the Chicago Metro Manufacturing Metal Consortium, we are pleased to partner with IMEC to launch this series of events across the region which will support the growth of the metal manufacturing cluster in northeastern Illinois,” said Cook County Board President Toni Preckwinkle.

Manufacturing participants are confident this format helps connect them with the right partners. Jim Mechowski, Sales Manager for IVP Plastics describes his experience at a recent matchmaking event in Illinois saying, “Finding new regional manufacturing partners allows a fast track to success, and we have found those partners through the matchmaking forums.”

In addition to the benefits of one-on-one meetings with manufacturers, David Boulay, President of IMEC, expresses the importance for the regional strength of the manufacturing communities. “Strengthening regional supply chains is a wise strategy for businesses to mitigate risks and costs, resulting in growth opportunities for our workforce and communities. We are excited about the Consortium’s efforts to convene around the supply networks that are the lifeblood of manufacturing and our economy.”

The Chicago metro region is one of the nation’s top metal manufacturing regions. Currently, there are more than 3,700 metal and machining firms in the region employing more than 100,000 people and generating $30 billion in annual revenue. The Chicago Metro Manufacturing Consortium’s goal is to assist companies involved in metals and manufacturing increase their revenues and productivity.
The first event in the series will take place on December 9th at the University of Illinois at Chicago Student Center East, 750 S. Halsted Street, Chicago, IL 60607 from 9:00AM to 1:00PM. Participation is free but advance registration is required. All appointments are scheduled on a first come, first served registration basis; organizers will try to accommodate all requests. For additional information and to register, please visit www.imec.org/Chicago-Manufacturing-Matchmaking.cfm.

Additional program support is provided by the Cook County Bureau of Economic Development, IMEC and Made in Illinois – highlighting the diversity of products made in the state and celebrating the companies that manufacture them.

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**Lead Organizations:**

**Chicago Metro Metal Consortium**
The Chicago Metro Metal Consortium brings together more than 40 organizations and governments, including the seven counties of Northeastern Illinois and the City of Chicago, to focus on the region’s cluster of more than 3,700 metal manufacturing firms. The Consortium was one of just 12 recipients nationwide to receive an “Investing in Manufacturing Communities Partnership” (IMCP) designation through the U.S. Department of Commerce in 2014 and seeks to support economic development strategies focused on workforce development; supplier networks; research and innovation; infrastructure and site development; trade and international investment; and operational improvement and capital access. Kendall County and IMEC, both committed partners of the CMMC, serve as co-chairs for CMMC’s Supplier Networks Subcommittee.

**Cook County Bureau of Economic Development**
The [Cook County Bureau of Economic Development](http://www.imec.org) fosters economic development through business growth, attraction, and retention programs, supports job creation and workforce development, and makes sustainable community investments connecting housing, employment development, and transportation. Guided by Partnering for Prosperity, Cook County’s economic growth action plan, the Bureau has a focus on regional economic development and supporting the growth of target industry clusters like metals.

**IMEC**
IMEC was established in 1996 with the goal of improving the productivity and competitiveness of Illinois’ small and mid-sized manufacturing firms. A non-profit economic development organization, IMEC is funded in part by the National Institute of Standards and Technology’s Manufacturing Extension Partnership, the Illinois Department of Commerce and Economic Opportunity, and through fees paid by Illinois manufacturers for IMEC’s services. IMEC has 11 offices statewide and 40 full-time manufacturing improvement specialists.
2015 CALL FOR PROJECTS

Application form:
Community Planning Program and
Local Technical Assistance Program

DEADLINE: Noon on Thursday, June 26, 2014

This application form is online at www.rtachicago.com/applications. You may submit the form by email to applications@rtachicago.com. Upon receipt of application, you will receive an e-mail verifying that your application has been received.

1. Name of Applicant:
Kendall County

2. Main Contact for Application (please include name, phone number and email):
Primary: Jeff Wilkins, 630-553-4142, jwilkins@co.kendall.il.us
Secondary: John Sterrett, 630-553-4834, jsterrett@co.kendall.il.us

Type of Applicant (please check any that apply): Local government

x Multijurisdictional group* → Please list the members of the group (including government and nongovernmental organizations):
Members of the Kendall Economic Development Alliance: Kendall County, Village of Oswego Economic Development Department, Montgomery Economic Development Corporation, Yorkville Economic Development Corporation, Sandwich Economic Development Corporation, Plain Economic Development Corporation, Waubonsee Community College, Illinois Manufacturing Excellence Center

Nongovernmental organization* → Name of local government partner(s):


*Applications submitted by multijurisdictional groups and nongovernmental organizations must include a letter indicating support from each relevant local government. See the FAQs for more information. Nongovernmental applicants are strongly encouraged to contact CMAP or the RTA prior to submitting their application to discuss their project and the demonstration of local support. any that apply):
5. Project Location:
Please provide a brief description of the location of your project. You may include a map if that helps to describe location, but this is not required. If your project helps to implement a past plan, please include a link to that plan.

Kendall County (County-wide)

Kendall County Community Economic Development Plan link: [http://www.co.kendall.il.us/economic-development-plan/](http://www.co.kendall.il.us/economic-development-plan/)

6. Project Description:
Please tell us what you would like to do in your community, and what assistance is needed. If you have more than one idea, please submit a separate application for each project. Please be specific, but also brief (less than two pages per project idea)—we simply want to have a basic understanding of what you want to do. CMAP and RTA staff will follow-up with you if we need any additional information to fully understand your proposed project.

(Please include any additional information that is relevant, preferably by providing links to online documents.)

**COUNTYWIDE INDUSTRIAL MARKET STUDY of KENDALL COUNTY:**
**TARGET INDUSTRY, WORKFORCE, SUSTAINABILITY, & TRANSPORTATION INFRASTRUCTURE**

**Overview**
Provide a comprehensive market study of the comparative advantage for industrial development for each community within Kendall County. The study should provide information to enable each community to target their industrial marketing and recruitment initiatives on specific industrial sectors. The study would also analyze Kendall County’s and the regions workforce capabilities to support the targeted industries and identify any workforce advantages or deficiencies. The study would aid the communities in determining the amount of industrial land area needed to support development of targeted industries. The study will link to CMAP’s GOTO 2040 Plan by supporting the County’s specialized clusters, enhance workforce development, and identify strategic measures to improve transportation infrastructure to increase efficient mobility.
Objectives

- Identify specific industries that best fit Kendall County’s comparative advantage.
- Does Kendall County have critical mass with comparative advantage in its existing manufacturing industrial clusters - such as metals, machinery, transportation equipment, food, food equipment, textiles, and plastics? If not, what level of development is needed to create a cluster with competitive advantage?
- Does Kendall County have potential to create future industry clusters with comparative advantage in the areas of chemicals, pharmaceuticals, communications and bio medical?
- Analyze market potential for other successful industries in the region to create economic diversity.
- Analyze Kendall County’s market demand for skilled workers to meet current and future business needs. Identify any workforce advantages or deficiencies. Can Kendall County’s and the region’s current workforce capabilities to support the targeted industries?
- Analysis would aid the communities in determining the amount of industrial land area needed to support development of targeted industries to maximize comparative advantage. Is enough industrial-zoned land available in the communities to support targeted industries in 10 years? 20 years? Is the industrial-zoned land served by adequate infrastructure (roads, utilities)? Is the industrial-zoned land buffered from single-family residential areas?
- Study would analyze and provide guidance for a sustainable ratio of industrial, commercial, and residential tax base. Study would analyze the CMAP region’s communities’ tax base ratios and correlating total tax rates (all taxing units of community). The study will also help to compare the tax rates of successful mature communities to that of successfully emerging communities to help broaden the tax base and address declining equalized assessed value and increasing property tax rates in Kendall County.
- After determining target industries in which Kendall County has a comparative advantage, the study will determine whether existing sites zoned for target industries are adequately served by existing roadway and rail infrastructure. If deficiencies exist with roadway and rail service to sites targeting the most desirable industries, what steps can the local governments implement to address these deficiencies to improve and enhance the infrastructure necessary to develop targeted industries?

Resources
- Kendall Economic Development Alliance (including Waubonsee CC Workforce Development)
- Illinois Manufacturing Excellence Center
- Caterpillar, Inc.
- Argonne National Laboratory
- CMAP