Economic Development Strategic Report Card
2016 Quarter 3

Develop and Distribute Marketing Material

1. Identify Target Shows
   a. With assistance from CMAP, Trade Association shows have been identified
2. Publish Economic Indicator Dashboard
   a. Update Economic Dashboard
   b. Review

Strengthen and Coordinate Regional Partnerships

1. Coordinate and Co-Host KEDA Events
   a. KEDA Meetings
   b. Economic Forecast Breakfast
      i. Held October 21 at Whitetail Golf Club
2. Visit Municipalities Economic Development Meetings
   a. Attend Sandwich EDC
      i. Attending October 31
3. Strengthen Workforce Connections
   a. Develop Work-Study Program
      i. Currently creating an advisory committee
   b. Target Partners
      i. No new partners identified in Quarter 3
4. Participate in Regional Economic Initiatives
   a. Regional Growth Initiative meeting
      i. Attended on September 23 to discuss future
   b. Bimonthly Steering Committee Meetings
      i. Participated on August 18

Connect Businesses to Resources

1. Host Business Forums
   a. Economic Forecast Breakfast held on October 21 with Speaker Rick Mattoon of the Federal Reserve Bank of Chicago
2. Distribute County Resources
   a. Market to Businesses
      i. Companies applying for a Revolving Fund Loan were also handed a copy of the Resources. In addition, non-county resources were also directed.
3. Business Retention Contacts
   a. Business Retention Meeting
      i. Mr. Beltran met with Alpha Precision to offer resources on August 23.
4. Work-Study Program
   a. Develop program specifics
      i. Currently the advisory committee is being formed.
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b. Develop partner relationships  
   i. Currently exploring possible partnerships

**Establish Standardized Incentives**

1. Streamline Incentive Process  
   a. Engage Partners  
      i. Not initiated  
   b. Document processes  
      i. Not initiated

2. Meet with partners to determine incentive goals  
   a. Not initiated

**Research and Maintain Economic Data**

1. Create and Maintain Industrial Business List  
   a. Obtain new info to update list  
      i. Companies that come in contact with Economic Development are added to the list

2. Update and Maintain Demographic Data  
   a. Analyze Date for Trends  
      i. Not initiated

3. Create and Maintain a Broker list  
   a. Develop Broker List  
      i. Staff is currently compiling a list of brokers in the area.

4. Research Economic Opportunities for South Route 47  
   a. Michael Goers, Planning, Building, and Zoning MPA Intern, has started to work on the initial phases of the project.